

# The Long Hauler™

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The Latest News from J&J Truck Bodies & Trailers®  
A Division of Somerset Welding & Steel, Inc.



**A** polished aluminum dump body complements this new Kenworth W900. Bill Panagopvos, owner of Bill's Trucking, purchased the truck from Liberty Kenworth, Chester, PA. Bill is a contract hauler out of Schamong, NJ and he will use the truck to haul sand, stone and other similar materials. The 18-foot body is outfitted with many options including additional lighting, pin stripes and matching side boards.



This Unimog truck was provided by Bristol-Donald, Newark, NJ

## Unimog Truck Gets Medium-Duty J&J Body

**T**he Unimog (part of the Freightliner Group) is a one of a kind; multi-use vocational vehicle designed to operate in a variety of applications and to improve the customer's overall economic performance through its unique and diverse capabilities.

The Unimog is built to accommodate a wide range of implements, including snowplows and salt spreaders, street sweepers, brush cutting equipment, fire fighting equipment and implements commonly used by the utilities industry such as aerial man lifts, tree trimmers, bush hogs, augers and cranes.

Information provided by [www.unimog.com](http://www.unimog.com)

## New J&J Dump Trailers for a Florida Company



**B**ill Whitney (left), owner of Trans-Phos, Inc., and Ron Belcher, Walsh Freightliner & Western Star, recently visited J&J's plant to inspect the first of Bill's 15 J&J aluminum half round frameless trailers. Trans-Phos is located in Bartow, Florida, and they will use these trailers to haul aggregates and phosphates. The trailers are 32 feet in length and will be pulled by Mack tractors. The half round design allows material to easily and quickly discharge from the trailer without sticking.

Built for the long haul.™

## Visit us at these Trade Shows in 2005!



Mid-Atlantic Nursery Show	January 5-7	Baltimore Convention Ctr, MD
Mascon - MA Construction Expo	March 2-3	Boston Convention Ctr, MA
NTEA Work Truck Show	March 2-4	Indiana Convention Ctr, IN
Philadelphia Construction Expo	March 8-9	Fort Washington Expo Ctr., PA
Roadway Mgmt. Conference	March 30-31	Hershey Lodge, PA
Mid America Trucking Show	March 31-Apr 2	KY Fair and Expo Ctr, KY
PA State Township Show	April 17-19	Hershey Lodge, PA
No. American Truck Show	April 28-30	Boston Convention Ctr, MA
Waste Expo	May 3-5	Las Vegas Convention Ctr, NV
APWA Public Works Expo	September 11-13	Minneapolis, MN
WasteCon	September 27-29	Austin, TX
NJ State League	November 14-17	Atlantic City Convention Ctr, NJ

*This photograph was taken by the NTEA (www.neta.com).*



*Serving our customers for over 45 years with quality dump bodies and trailers.*

**Bergey's Truck Center, Pennsauken, NJ, recently ordered this J&J half round steel truck body. It is mounted on a Mack CV-713, and their customer will use it haul demolition and construction materials.**



### Need more information on our dump bodies and trailers?

For more information on products manufactured by J&J Truck Bodies & Trailers, please email [skh@jjbodies.com](mailto:skh@jjbodies.com) and tell us what products you are interested in getting information about. Don't forget to include your name, company name, type of business, address and phone number. Or, you can always call us at 800.777.2671 (USA) or 814.443.2671.

If you would like to be removed from our mailing list, please email [skh@jjbodies.com](mailto:skh@jjbodies.com) and provide the information that appears on your mailing label. Thank you.

### Purchasing a Dump Truck? What you need to know and ask...

#### Things to consider when deciding on a dump body:

##### Size of Body:

- Make sure you know the legal GVWR in the states you'll be traveling.
- Make sure the chassis you have selected will work with the body and any accessories/equipment you have selected.

##### Type:

- What you will be hauling will determine whether you need steel, aluminum, or stainless steel. It will also determine the thickness of the side walls, floor and design.
- Determine in advance what options you will need, i.e., airgate, chute, gate door, etc.

#### Things to consider when deciding on a chassis:

##### Location:

- How far will you have to travel for service and warranty?
- Do the chassis personnel know the details on any related equipment you are installing?
- Check out the dealership history and experience of their personnel.
- You should feel comfortable with the sales and service staff.

#### Things to consider when deciding on the hydraulic system:

##### Components:

- Determine what equipment you will need to operate, i.e., plow type, spreader type and other functions.
- Will your accessories interface smoothly with your body and chassis?
- Where are the mounting locations?

##### Power Source:

- Will the hydraulic system be driven from the engine? Is it belt drive or crank?
- Are you aware of transmission limitations, and do you need automatic or standard?

##### Controls:

- Where will your manual levers and cables be located?
- Do you want any electronic functions:
- You should know who supplies components to your body company or upfitter.
- The hydraulic systems should be tested prior to delivery.
- Are you familiar with the programming requirements of some of equipment?
- Has the equipment been calibrated?

#### Things to consider when deciding on the hoist type:

##### Capacity:

- Be aware of the rating system - the dump body is considered part of the load. What type of terrain will you be using your truck on?

##### Location:

- Front mount is preferred when truck is used for conventional purposes.
- Underbody mount offers the best stability (usually for municipal applications).
- Is it suitable for a V-Box spreader?

This information was provided by J&J's Municipal Sales Manager, Ron Wright. He and the rest of the J&J sales team have a combined 200+ years experience in spec'ing dump bodies. They will be happy to assist you with any questions. Visit our web site for their email addresses and phone numbers. Remember that the more knowledge you have prior to ordering your truck equipment, the less chance you'll be disappointed with the final results.

# DYNAHAULER®

Don't Wait! Order  
your J&J DynaHauler  
dump truck bodies  
today.



*This steel material hauler was recently mounted on a Peterbilt 357 and was delivered to a dealership in Maryland.*



*This aluminum material hauler was delivered to a dealership in Pennsylvania.*

J&J Truck Bodies & Trailers is currently working at full manufacturing capacity, so we encourage you to place your orders now for the spring construction season. Avoid delays in delivery by ordering your dump bodies and trailers early.

**In-Stock, Ready-to-Work Dump and Transfer Trailers Available.**  
Check out [www.jjbodies.com](http://www.jjbodies.com) for more information. *Limited Quantity!*



*DynaHauler is a registered trademark of Somerset Welding & Steel.*

## New J&J Dealer in Eastern Pennsylvania

Guardian Truck Sales, Lansdale, PA is J&J's newest distributor in Eastern Pennsylvania for J&J's light and medium-duty dump body line.

**Scott Schimpf**  
Guardian Truck Sales  
215 E. Hancock Street  
Lansdale, PA 19446  
215-855-6363



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**New J&J dump body for Unimog Truck. See details inside!**



*Somerset Welding & Steel  
 is a subsidiary of Riggs Industries.*

**THE CHASSIS OEM CORNER...[www.internationaldelivers.com](http://www.internationaldelivers.com)**

**International's Web Site Offers Advice on Spec'ing Dump Trucks and Snowplows**



**This medium-duty J&J steel dump body is mounted on an International 7400 truck. Bethlehem Township ordered the truck through J&J's distributor, Bill (Hollywood) Holden of U.S. Municipal Supply, King of Prussia, PA. The truck is outfitted with spreaders and snowplow mounts. Teaming up an International 7400 with a J&J medium-duty dump body is an ideal solution for construction and severe weather work.**

According to International Truck & Engine Corp., the dump truck application is unique because it requires both on and off road performance. Dump trucks under 26,000 lbs. GVW usually do not require much variation from the average truck. Above 26,000 lbs., it becomes more important to make sure that the truck is spec'd with cab and chassis features that are designed to handle the demands of heavy loads and off highway terrain. Features such as extra ground clearance, walking beam suspensions and clean cab-to-axle (CA) are often required. Depending on the severity of the application, there are many other dump truck application features to consider in order to spec a vehicle that will stand up to the rigors of the on/off highway hauling.

The snowplow application is one of the most demanding truck applications. To do the job right, it often requires special options not found in the typical truck. Features such as set forward axles, affixed grilles, front frame extensions and special component packaging are often required. Depending on the severity of the application there are many other snowplow options to consider in order to spec a vehicle that will do the job when the snow begins to fall.

J&J Truck Bodies & Trailers does not endorse one chassis manufacturer over another. However, we do think every truck looks better with a J&J body on it. Order yours today!

*For more information, visit [www.internationaldelivers.com](http://www.internationaldelivers.com)*

**There's no substitute for a dump truck body or trailer manufactured by J&J Truck Bodies & Trailers.**